

**Village of West City  
1000 Blakely Street  
West City, IL. 62812**

To whom this letter concerns,

My name is Charles Cockrum. I am the Mayor of West City, Illinois. Over the course of the past ten years, our shopping center has been sold several times. The tenants would move in but their stay was always short lived. The condition of the center, combined with the high cost to lease there inevitably drove tenants away. As of January 2011, less than 50% of the center was occupied. The center was then later purchased by Action Properties out of Yazoo City, Mississippi. Owner A.G. Helton and I met shortly after, he and I talked about our Village and the surrounding area. I explained to him how many developers in the past had passed us by. There was a lot of work to be done from the years of neglect from the previous owners. But Mr. Helton and his team had a plan, and they had a genuine interest in helping our community. They took on a huge task, and their hard work has resulted in additional income for our Village, as well as much needed jobs for the residents in our community. So to show our appreciation, we entered into an Economic Incentive Agreement with them for a period of years to help offset the huge expenses incurred by the project. Where so many had failed, Action Properties has succeeded by giving our once thriving shopping center a second chance. Their investment has been a boost to our local economy, and we are very fortunate to have partnered with them.

Sincerely,

*Charles Cockrum*

Charles Cockrum – West City Mayor  
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